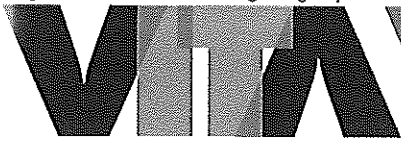


**FY19**

# **NG-911 GRANT PROGRAM APPLICATION**



VIRGINIA INFORMATION  
TECHNOLOGIES AGENCY  
Integrated Services Division



## **FY19 NG-911 GRANT PROGRAM APPLICATION**

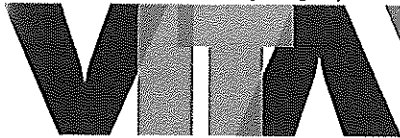
### **HOW TO APPLY/DEADLINE**

The grant application is available and accessible from VITA ISP's website (<http://www.vita.virginia.gov/isp/default.aspx?id=8578>). Upon completion of the application, it is to be submitted to the electronic mailbox for grant applications - [psapgrants@vita.virginia.gov](mailto:psapgrants@vita.virginia.gov). Any supporting documentation must also be submitted along with the application when making your grant application submission.

After the close of the grant application cycle, a Grant ID and email receipt notification will be sent to the e-mail address listed on the application received.

All funding requests must be submitted using the grant application. Technical assistance is available from VITA's Public Safety Communications (PSC) staff throughout the grant process. The FY19 NG-911 Grant Application Cycle starts July 1, 2017 and concludes on October 2, 2017 at 5:00 pm.

**ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.**



## FY19 NG-911 GRANT APPLICATION

### PROJECT TITLE

CAD

### GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Appomattox County

CONTACT TITLE: 911 Coordinator

CONTACT FIRST NAME: Bobby

CONTACT LAST NAME: Wingfield

ADDRESS 1: 339 Court St.

ADDRESS 2: P.O.Box 397

CITY: Appomattox

ZIP CODE: 24522

CONTACT EMAIL: bobby.wingfield@appomattoxcountyva.gov

CONTACT PHONE NUMBER: 434-352-3950

CONTACT MOBILE NUMBER: 434-610-8872

CONTACT FAX NUMBER: 434-352-3968

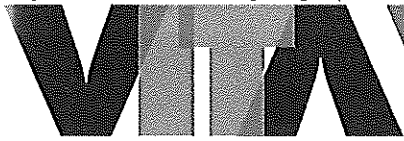
REGIONAL COORDINATOR: Sam Keys

### HOST PSAP AND PARTICIPATING PSAPS/LOCALITIES


### GRANT TYPE

☒ Individual PSAP

☐ Shared Services



**Non-vendor supported application MUST include age and/or version of hardware/software, along with a copy of the notice from the vendor.**

VERSION: 5.1.2      5 # YEARS of HARDWARE/SOFTWARE: 10 + software

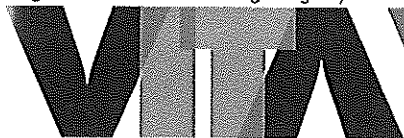
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**PRIORITY/PROJECT FOCUS**   NVS CAD

**FINANCIAL DATA**

Amount Requested: \$ 75,000.00

Total Project Cost:   \$ 140,150.00



## PROJECT DESCRIPTION

Provide a detailed description of the project for which funding is being sought, including the impact on operational services and consequences of not receiving funding; the relationship to local strategic and capital improvement plans; and sustainability:

The current CAD being used by Appomattox County Emergency Communication Center is DaPro Systems that has been acquired by ID Networks. Once acquired all upgrades has been discontinued and sunset for all support will be the year 2020. If funding is not received from VITA to assist in the replacement of this system it could and will impact citizens and visitor safety in Appomattox County. This grant amount request would be added with County funds to purchase a CAD that would serve our PSAP in locating, dispatching in a timely fashion in emergency. The County will continue all necessary upgrades to the new CAD for optimum performance.

## PROJECT GOAL

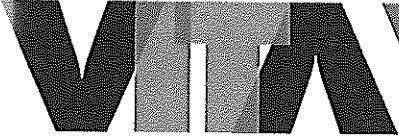
Describe how this project addresses locally identified need(s) and supports the Virginia 9-1-1 Comprehensive Plan:

Appomattox county current DaPro System CAD is outdated and not vendor supported starting in the year 2020. We need and will review and demo new CAD systems for the needs of Appomattox County and supports the vision of the Virginia 911 Comprehensive Plan.

## PROJECT OBJECTIVES

Describe the objectives that will support the goals identified above:

Purchase a new CAD that conforms with the Virginia 911 Comprehensive Plan. Assess the overall cost of the CAD replacement. Secure funding for complete installation and software and maintenance agreements. Work with local IT and vendor IT on installation and networking of new hardware and software. Initiate and complete acceptance test plan for software.



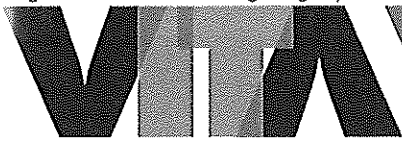
**SHARED SERVICES (if applicable)**

Describe the relationship of the project to the participating PSAPs:

N/A

Describe the intended collaborative efforts and resource sharing opportunities:

Click here to enter text

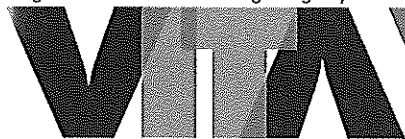


**IMPLEMENTATION PLAN**  
**SHARED SERVICES & INDIVIDUAL PSAP APPLICATIONS:**

For each applicable phase of the project, indicate the planned completion date.

<b>PROJECT PHASE</b>	<b>PLANNED COMPLETION DATE</b>
<b>INITIATION</b> – Project concept is documented, local board or governing authority approval or endorsement is received, NG-911 Grant application is filed, local budgets are obtained, appropriated grant funds are approved, and budgetary estimates are obtained.	<b>09 / 1 / 18</b>
<b>DESIGN/PLANNING</b> - Requirements are documented, components to be purchased are identified, and general design is documented.	<b>11 / 1 / 18</b>
<b>ACQUISITION</b> - RFP (or other bid related processes) are drafted, proposals are evaluated, contract is signed, purchase orders are issued, and quotes are obtained.	<b>2 / 1 / 19</b>
<b>IMPLEMENTATION</b> - Purchased components are delivered and installed and training is performed	<b>5 / 1 / 19</b>
<b>TESTING/COMPLETION</b> - Performance of system/solution is validated and system/solution goes "live"	<b>6 / 15 / 19</b>





## **BUDGET AND BUDGET NARRATIVE**

List the planned expenditures to be made with grant funds. Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment, but a narrative is still required. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.

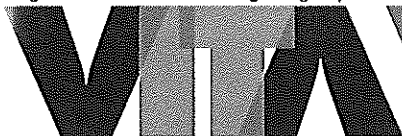
\*Production Server, OS, Installation & Testing includes up to 4TB of disk = 18,600.00

\*Training & Testing Server, OS, and Back-up Production Server up to 4TB of disk = 18,600.00. The servers are needed for the new PSAP CAD located in the PSAP data room. The existing DaPro CAD server is over 5 years old to date and once the vendor is selected, and ready to install new CAD software the existing server could be as much as 6 to 7 years old.

\*CAD Core Plus Agency Site Licence: MSAG with road ranges for locating and dispatching emergency personnel, full text searching, alerts, user dashboard, Spell checking, agency based configurability, contextual menus, data auto population, internal messaging = 43,875.00.

\*CAD Advanced – ( Agency site licence) The CAD Advanced option is designed to function in multi-jurisdictional environments for a comprehensive integrated solution, Appomattox PSAP and Farmville PSAP just completed a Shared Mapping Grant and the goal is to have a CAD and Mapping systems communicate together = 15,625.00.

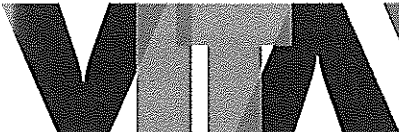
\*CAD Mapping Interface for GeoComm Mapping = 13,750.00



- \*CAD E911 (ANI/ALI) interface = 9,200.00
- \*CAD Fax and Email interface = 1,500.00
- \*CAD training and go live support = 8,800.00
- \*CAD Project manager and travel = 10,200.00

Project Total: \$140,150.00

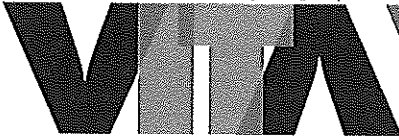
The budget planned expenditures amounts are from proposals submitted from competitive CAD Software vendors.



## EVALUATION

How will the project as identified in the project description be evaluated and measured for achievement and success:

The vendor will be required to submit a detailed timeline. The project will be monitored by periodic meeting between the PSAP and vendor. Payments will be based on termed milestones events that will be agreed upon before the contract is signed. The PSAP coordinator will ensure all items in the acceptance test plan have been met before accepting the new CAD system.



## PHYSICAL CONSOLIDATION - (complete only if applicable)

How would a consolidation take place and provide improved service:

[Click here to enter text](#)

How should it be organized and staffed:

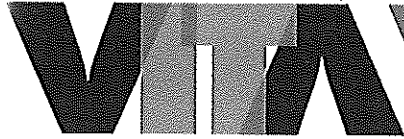
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What services should it perform:

[Click here to enter text](#)

How should policies be made and changed:

[Click here to enter text](#)



## PHYSICAL CONSOLIDATION - (complete only if applicable) – continued

How should it be funded:

[Click here to enter text](#)

What communication changes or improvements should be made in order to better support operations:

[Click here to enter text](#)

April 28, 2015



To all DaProSystems Customers:

For those who I have not yet had the chance to meet or speak with, please allow me to introduce myself. My name is Doug Blenman Jr. and I am the public safety product manager at ID Networks. I am also the oldest son of ID Networks' owners, Doug Sr. and Bonnie Blenman. The intent of this letter is to communicate the reasons why ID Networks recently made the decision to acquire DaProSystems and what that decision will mean to each of your organizations.

In mid-March of this year, ID Networks received a rather surprising call from DaProSystems indicating that they were going to be forced to close their doors as of April 1, 2015 due to financial duress that they had been under for many months. They had been in discussions with another public safety company about a possible buyout, but it was when those discussions broke down that DaProSystems felt that they were left with no other choice but to go out of business.

As many of you already know, ID Networks is widely known in Virginia as the livescan/fingerprint company. For almost a decade now, we have proudly been serving the needs of the Virginia State Police as their primary livescan provider. During that time, we have deployed over 450 machines at over 300 agencies in Virginia. This opportunity to work with so many different agencies and vendors had taught us well that DaProSystems had loyal customers all over the state of Virginia.

We knew that with over 160 Public Safety DaProSystems customers in the state, the best way for us to offer our mutual customers a more viable timeframe for charting a new public safety software course would be to hire enough members of DaProSystems' staff so that we would be able to continue to provide all of your organizations with support for their products, for as much as 5 years, at the same rates that you had been paying.

In addition to being Virginia's primary livescan provider, ID Networks has also been providing products to over 1,100 customers in other states. When my father started the company 30 years ago, RMS and JMS were the backbone of our company and its product offerings. Over the years, we came to offer 10 different product lines and have built up a staff of 40+ hard working employees. During the past 8 years, we've added CAD and Mobile to our list of offerings. We now have thousands of users of those systems as well. Only a few short weeks ago, the University of Mary Washington became ID Networks first public safety systems customer in Virginia when they went live with our CAD and Mobile systems. Before the end of June of 2015 they will also begin using our IBR compliant application and RMS that we have been working on for some time.

Another factor that contributed to our decision to acquire DaProSystems assets was the fact that they had invested heavily into a new a civil product, which was something that ID Networks had been

planning to do in the future. Since their Civility product meshed so well with our other products, it only made sense to continue the development, support and enhancements to this product that had been deployed at several larger agencies in Virginia already.

We intend to conduct agency-specific conversations throughout 2015 with every DaProSystems customer so that we might better understand each agency's individual needs. In the meantime it is our intention to provide your organization with the best possible support for your existing DaProSystems products. Given the circumstances and our good reputation as the state wide livescan provider, we expect to give you the attention and presentation materials needed to assist you with your evaluation for a future migration to a new set of next generation software solutions for 9-1-1, CAD, Mobile, Mobile Field Reporting, RMS, JMS, and Civil systems.

#### OUR COMMITMENT TO YOUR FUTURE


- One of the ways that we plan to demonstrate our commitment to making the end of life of the DaProSystems products as painless as possible is to offer no cost conversions of existing DaProSystems databases for any customer who elects to purchase an ID Networks replacement product during the next 5 years. Having been in the business and done this type of work for hundreds of customers in many states, we fully expect this rather substantial commitment to save the DaProSystems user community hundreds of thousands of dollars collectively. We'll also be in the unique position to guarantee a successful conversion of the data because we have former DaProSystems staff members on our staff working to ensure that the conversions are as perfect and seamless as we can possibly make them.
- Our intent in sending you this letter was to provide information about the ways in which you'll be able to learn and see even more about ID Networks' products in the weeks and months to come. We have already been contacted by many of you who are eagerly seeking budgetary estimates for your individual agencies. And while we do appreciate your interest and trust in the things we've already discussed, we would like to give every DaProSystems customer the chance to see and hear more about our products. Therefore, we have established a series of dates in which we'll be conducting product specific webinars that you and your staff may want to attend. Please visit the webinars section of our website or [www.idnetworks.com/webinars/](http://www.idnetworks.com/webinars/) for additional information about the dates and schedules for each.
- In addition to your opportunity to window shop our products online via these webinars, we are also planning to conduct several regional meetings in order to meet with your agency directly, along with the adjacent agencies in your area of the state. Any agency that may be interested in hosting or attending such an event should send me an e-mail to let me know how many personnel you might want to have attend so that we can better assess the facilities we might need for a given area.



- ID Networks will also continue to display our products at events such as the Virginia Sheriffs' Association conference that was held just last week in Roanoke, where it was a pleasure to have met so many of you. We are also planning to display at future Virginia NENA/APCO shows, Association of Chiefs of Police events, and the National NENA show.
- Finally, we are pleased to announce that we will also be carrying on the tradition of hosting semi-annual user group meetings. A meeting will be held in Roanoke this summer, with another in the fourth quarter of this year being held in the Virginia Beach area. The dates and specifics will be determined over the next few weeks, after such time we will share those dates and details with you.

In closing, and on behalf of our entire staff at ID Networks, I would like to say thank you for your patience as we work hard to make this transition period as smooth as possible. In the meantime, if you have any questions or administrative concerns that you would like to share with us, please call us at 800-982-0751 and ask to speak to a member of our DaProSystems transition team. If you have any DaProSystems support needs, you can continue to call 888-377-4427 to reach the first available support technician. We look forward to the opportunity to serve each of your organizations with new technologies and services for many years to come.

Sincerely,

A handwritten signature in cursive script, reading "Doug Blenman Jr.".

**Doug Blenman Jr., ENP**  
ID Networks Public Safety Product Manager

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Ashtabula, OH 44004

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